Accountability & Commitment

“It is not only what we do, but also what we do not do, for which we are accountable.” - Moliere

When your team is not committed or accountable, there is an absence of trust and fear of conflict. Often individual interests such as status or ego override the team's agenda and get in the way of success. The role of the leader is to make sure the right commitment conversations are occurring and are effective.

The formula is simple: Accountability + Commitment = Success. When organizations have a culture of accountability and commitment, their leaders and teams achieve key results. This leads to satisfied clients and more motivated and empowered team members.

Course Details

Accountability & Commitment is a two-hour, facilitated workshop dedicated to teaching individuals how to respond and manage being accountable and to hold others accountable, without fear of conflict or misunderstanding.

This course may be combined with EDGE for Professionals™, Interaction Styles℠, or other offerings.

Learning Objectives

- Understand the difficulties of making requests
- Learn the different aspects of recommitment conversations
- Understand the different responses to requests
- Learn how to make clear, actionable requests that are essential to business accountability
- Practice making requests that relate to commitment conversations
- Move from control or giving in to mutual learning when it comes to commitments

Outcomes

- Generate effective action through Commitment Conversations to generate returns
- Raise accountability through conversations
- Quickly return negative outcomes to positive interactions for faster recovery

Ideal Audience

Leaders at all levels, team members, and individual contributors that depend on others.