effectiveedge

MASTERFUL CONVERSATIONS℠

Have you ever struggled to provide difficult feedback to a team member or boss? Do you find it difficult to raise a tough topic with your manager? These missed opportunities can delay progress and damage key relationships necessary for sustained success.

Would you like to transform conflict with a peer into a productive conversation? In this dynamic 2-day interactive workshop, participants are introduced to the key tools and elements that facilitate masterful conversations while preserving important relationships.

Masterful Conversations is designed to provide you with the core skills and mind-sets necessary for initiating, leading, and responding to difficult conversations.

Outcomes

- Demonstrate skills to better face work-place and relationship challenges.
- Achieve results faster with less conflicts and solve misunderstandings faster.
- Build more authentic relationships for sustainable success.

Ideal Audience

Leaders at all levels, influencers, and professionals of all types whose ability to deliver results requires authentic and purposeful conversations that build and strengthen relationships and lead to powerful business outcomes.

Learning Objectives

- Learn the core skills and mind-sets necessary for initiating, leading, and responding to difficult conversations
- Achieve working level use of advocacy, inquiry, and the ladder of inference to enhance reflective listening
- Gain insight into your own mental models as well as internal thoughts and feelings, and use them to enhance conversations
- Leverage key skills and behaviors to empathize and legitimize another person's strong point of view as well as your own judgments and strong feelings, and transform those for productive purposes in conversations
- Dissect your own personal examples to ground the knowledge and experience real time